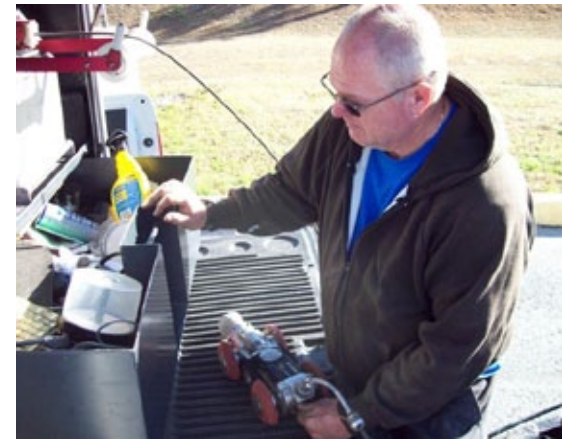




RUSTY IS A WELL-OILED MACHINE



TNT Sewer arrives on the job ready to roll – literally. Everything necessary to get the job done arrives with Rusty McFall; jetting equipment, pipe lining, inspection tools and anything needed to do rehabs and repairs. Well, the backhoe is just a phone call away. Rusty knows the business – everything it takes to inspect, rehabilitate and repair sewer mains and laterals. When he’s on the job, his trusted tools are with him, selected for their individual abilities and used to provide the best and most complete service. This philosophy has served Rusty well – for his career in public works, and now as owner of TNT Sewer, LLC. “I’m a small business and the reliability in every one of my tools keeps me going,” explained McFall. “I get calls when another company’s equipment is down. They know I’m running 24/7.”

A pivotal piece in Rusty’s kit is the Rovver 125 Outpost system with Wincan software made by Envirosight. The weatherproof inspection transport system protects and organizes the complete set of equipment including the crawler, cable reel, video editing system and ruggedized computer. This set-up gives a single operator everything he might need to do a job. McFall totes the Outpost with an ATV and easily gains access to difficult easements. The smaller sized crawler goes where other camera systems just can’t. “It gives me more maneuverability and steering capability,” said McFall. “When I go through main sewer lines that have 45 degree sweeps, it goes right through.” This system is designed for quick configuration changes allowing the crawler to access diameters from 36” down to 6”. For Rusty this means efficiency around every corner that makes his business run and bolsters his reputation. The high-quality images are another important performance factor for McFall. “I can provide excellent quality pictures that clearly show what work needs to be done,” he said. No more scanning through hours of sewer inspection video that doesn’t clearly show what’s going on inside the pipes. “That’s a lot of wasted time,” McFall explained. “The snap shots show exactly what’s wrong and help me explain how to fix it. Customers appreciate the straight-forward information.” But getting his sewer inspection camera system was a bit more challenging than he thought. He did the research, decided on a couple of models and started making calls. “I was going to buy something,” he said. But only one company responded. “If you don’t take care of me before I buy something, I wonder how would you take care of me after you have my money?” McFall purchased his Envirosight Rovver 125 Outpost system from Environmental Products of Florida, and relies on them as not just a service provider, but as a resource to help him get the most out of his inspection system. “Rusty is a hard-working, straight-up kind of guy who does what he says and charges a fair price for his services,” said EPOFC’s John Miller, North Central Florida Territory Manager. “Rusty’s experience with the Rovver Outpost system is a perfect example of the quality and reliability of our products.”